Ditch the Pitch: The Art of Improvised Persuasion

by Steve Yastrow


Customers don t want to hear sales pitches. Ditch the pitch: the art of improvised persuasion /Steve Yastrow. - NBL 20 Feb 2018. Customers don t want to hear sales pitches. In this breakthrough handbook, Steve Yastrow challenges salespeople to forget everything they ve. Buy Ditch the Pitch: The Art of Improvised Persuasion Book Online at .

Buy Ditch the Pitch: The Art of Improvised Persuasion Unabridged by Steve Yastrow (ISBN: 9781982524777) from Amazon s Book Store. Everyday low prices Booktopia - Ditch the Pitch, The Art of Improvised Persuasion Audio. Ditch the Pitch has 30 ratings and 5 reviews. Skjarn! said: Disclaimer: I received this book as a Goodreads giveaway on the premise that I would review it Ditch the Pitch eBook by Steve Yastrow - 9781590791370 Rakuten. He translates the techniques these artists use when improvising to create persuasive situations with customers.


To “Ditch The Pitch” and have a persuasive conversation, internalize these six habits: Think input before output - Have present moment